Message Text

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TAGS: UNIDO, OCON, EIND, EAGR

SUBJECT: INTERNATIONAL CONSULTATION ON THE FERTILIZER INDUSTRY

REF: VIENNA 7902

1. MISSION HAS OBTAINED UNOFFICIALLY UNIDO SECRETARIAT'S TENTATIVE LIST OF POSSIBLE "ISSUES" FOR THE CONSULTATION ON FERTILIZER SUGGESTED FOR CONSIDERATION BY THE PREPARATORY MEETING, NOV. 8-12, 1976. COPIES AIRMAILED IO/DHP (FIGGINS) AND AMEMBASSY ROME FODAG.

2. FLAVOR OF ISSUES PAPER INDICATED BY FOLLOWING PARTIAL LIST: (A) SHOULD CONSULTATION MEETING ADOPT GOAL OF HAVING LDC'S AS A GROUP RAISE SHARE OF GLOBAL PRODUCTION OF NITROGEN AND PHOSPHATE FERTILIZER FROM ABOUT 17.5 PERCENT IN 1975 TO 40-50 PERCENT IN YEAR 2000, (B) WHAT MEASURES SHOULD BE LIMITED OFFICIAL USE

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ADOPTED BY GOVERNMENTS AND ENTERPRISES IN DEVELOPED

COUNTRIES TO DISCOURAGE ESTABLISHMENT OF ADDITIONAL OR REPLACEMENT OF EXISTING PRODUCTIVE CAPACITY IN DEVELOPED COUNTRIES BEYOND THE CAPACITY TO MEET THEIR OWN REQUIREMENTS AS A GROUP AND CONVERSELY WHAT MEASURES SHOULD BE TAKEN TO ENCOURAGE ESTAB-LISHMENT OF NEW CAPACITY IN LDC'S, (C) WHAT CHANGES IN COMMERCIAL POLICIES ARE REQUIRED TO FACILITATE ACHIEVEMENT OF CHANGING PATTERN AND INCREASED VOLUME OF TRADE IN FERTILIZERS. (D) WHAT TECHNOLOGY IS APPROPRIATE TO LDC'S. (E) WHAT STEPS SHOULD BE TAKEN TO REDUCE INVESTMENT COSTS OF NEW PLANTS IN LDC'S (F) WHAT MEASURES CAN LDC'S TAKE TO MAXIMIZE FINANCING FROM INTERNAL SOURCES, (G) WHAT FORMS SHOULD EXTERNAL FINANCING TAKE, (H) IS A NEW INSTITUTIONAL MECHANISM SUCH AS A WORLD FERTILIZER DEVELOPMENT FUND OR UNIDO INDUSTRIAL DEVELOPMENT FUND NEEDED TO ENSURE EXTERNAL FINANCING ON ADEQUATE TERMS, (I) IS THERE NEED FOR ACTION TO DEVELOP A MECHANISM FOR GREATER STABILITY IN FERTILIZER PRICES. (J) IS THE ESTABLISHMENT OF FERTILIZER BUFFER STOCK FEASIBLE AND IF SO HOW COULD IT BE ESTABLISHED AND FINANCED, (K) WHAT STEPS CAN BE TAKEN TO SUPPORT THE DECISION OF OPEC TO PRODUCE FERTILIZER IN OPEC COUNTRIES FOR SALE TO LDC'S AT FAVORABLE PRICES, (1) SHOULD INTERNATIONAL BODIES OFFER A FORUM FOR THE NEGOTIATION OF LONG-TERM FERTILIZER SUPPLY CONTRACTS, (M) TO WHAT EXTENT WOULD A SLOWER EXPANSION OF FERTILIZER PRODUCTION IN DEVELOPED COUNTRIES AND FASTER EXPANSION IN LDC'S CAUSE A SIGNIFICANT REDUCTION IN EMPLOYMENT IN THE FORMER AND AN INCREASE IN THE LATTER.

3. MISSION ALSO AIRMAILING COPY OF DETAILED TABLE OF CONTENTS OF UNIDO'S WORLD-WIDE STUDY OF THE FERTILIZER INDUSTRY. STIBRAVY

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